



# **HBA**

**MEMBER BENEFITS**

# HBA MEMBER BENEFITS

## TAKE ADVANTAGE OF THE MANY HBA MEMBER DISCOUNTS AND BENEFITS

As a benefit of being a member, you have access to discounts and savings opportunities offered by many top companies. Reduce your day-to-day business costs with these member-only opportunities. Your membership can more than pay for itself by taking advantage of these exclusive benefits.

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# HBA MEMBERSHIP

**EDUCATION**

**ADVOCACY**

**NETWORKING**

**PROMOTION**

**SAVING YOUR MONEY**

For questions or inquires please contact  
membership@hbaggr.com or call 616 281 2021 ext 254.

# EDUCATION OPPORTUNITIES

## HBA EDUCATION SERIES

Over 75% of contractor businesses fail within the first 5 years, let the HBA help you succeed.



### HBA CONTINUING EDUCATION

The courses will guide you through the topics you must know as a business owner. We host industry experts to provide education throughout the year so that you can maintain your licenses and certifications.



### HBA EDUCATION BREAKFAST

Business topics for Builders & Remodelers informal presentation including discussion with your peers and veterans in the industry. Learn and discuss best practices and “how-to” preconstruction process, handling clients, money flow and much more.



### COLLEGE TUITION

Davenport University offers a 20% tuition discount for all HBAM members, employees, spouses and dependents. Call (800) 686-1600 or [visitdavenport.edu/IPEX](http://visitdavenport.edu/IPEX) for more information.

# INDUSTRY CONTRACTS

## SAVE TIME AND MONEY WITH INDUSTRY TESTED CONTRACTS

As a member of the Home Builders Association of Greater Grand Rapids you have access to a wide variety of contracts. These powerful contracts were initially developed in 1998 by a member attorney and a select group of builders. They have stood the test of time and litigation. The contracts were revised in 2022 to reflect the most current construction laws and codes. They not only protect the builder, but are also a valuable communication tool for your client by helping to clarify expectations and avoid misunderstandings for both parties.

- + NEW HOME CONSTRUCTION CONTRACT
- + SUBCONTRACTOR CONTRACT
- + CONTRACT CHANGE ORDER
- + LIMITED WARRANTY
- + REMODELER CONTRACT
- + PURCHASE AGREEMENT
- + CONSTRUCTION LIEN ACT

# INSURANCE SAVINGS



## ABC - HBA OF MICHIGAN HEALTH BENEFIT TRUST

The ABC / HBA Health Trust is offering affordable insurance options to association members. Contact Linda Hook of 44North at (855) 306-1099 x 1072 or email at [lhook@44n.com](mailto:lhook@44n.com).



## SELF-INSURED WORKERS' COMPENSATION FUND

HBA of Michigan members are now eligible to enroll in the ABC Self-Insured Workers' Compensation Fund. On average, this fund has returned 45% of premium to members in the fund. Contact your insurance agent or Dawn Simmons at (517)664-2754 to check eligibility.



## DISCOUNT PRESCRIPTION CARD

Save up to 75 percent on your prescription drugs with pre-activated for immediate use. Get more information and print out your card from [hbaofmichigan.com](http://hbaofmichigan.com)



## FARMERS INSURANCE CHOICE

Discounted auto, home and renter's insurance



## PROPERTY & CASUALTY AND WORKERS' COMPENSATION INSURANCE

We've partnered with Frankenmuth Insurance to offer qualified members special discounts and reduced rates on business, workers' compensation and personal insurance – up to 10 percent on most lines. The program also includes access to safety experts, "Toolbox Talk" workshops and more to help you protect your employees and your bottom line. Ready to build a relationship with a local, HBA-authorized independent agent? Contact your local association.



## PETFIRST

Did you know? Every 6 seconds a pet owner is faced with a vet bill of more than \$1,000. With PetFirst you can use any licensed vet or clinic. No veterinary exam required. Members save 10% Off pet insurance and more. Register with NPP.



## MOTIVATION TO IMPROVE YOUR HEALTH

The Proactive Health Management Plan (PHMP) provides a large array of benefits, including online health coaching, 24/7/365 access to medical professionals through family telemedicine and behavioral health programs, DNA screening, biometric screening and more.



## REALTIMETELEMED

RealTimeTelemed gives your employees and their immediate families 24/7 access to board-certified doctors by phone or secure video consultation. Help your team get answers to health questions 24/7 with no consultation fees and a \$0 copay. Enroll with NPP to provide this employee benefit at a discounted price.

# BUILDER REBATE PROGRAM

## START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE!

Builders and Remodelers can now earn rebates from many of the nation's leading housing industry suppliers with no additional cost. You don't have to change the way you do business, simply fill out the online forms and wait for your quarterly rebate checks. Our current member's average savings is approximately \$1,000, some report saving up to \$6,000 per year. Go to [www.hbarebates.com](http://www.hbarebates.com) or call (866)849-8400 to learn more.



## Steps to Receive Your Rebate Check

- |          |  |                                     |
|----------|--|-------------------------------------|
| <b>1</b> | <b>Register:</b> To start receiving your rebate, please register on our website. This tells us where to mail your check. If already registered, skip to the next step.                                       | <input checked="" type="checkbox"/> |
| <b>2</b> | <b>Calendar &amp; Deadlines:</b> View the calendar to determine what you can claim for and when the deadline is to submit.   | <input checked="" type="checkbox"/> |
| <b>3</b> | <b>Claim:</b> Every quarter if you have a completed home, remodeling project, or multi-family unit that used any of our participating manufacturers, complete and submit the current Rebate Claim Form.      | <input checked="" type="checkbox"/> |
| <b>4</b> | Once your <b>Rebate Claim</b> has been submitted, please view our Claims Process link on our website for detail on when you will receive your remittance statement and your quarterly lump-sum rebate check. | <input checked="" type="checkbox"/> |

▶ Contact Us with any questions  
[HBarebates.com](http://HBarebates.com)

OVER  
**70%**  
OF PARTICIPANTS RECEIVED A  
REIMBURSEMENT OF MORE THAN THEIR  
ANNUAL HBA MEMBERSHIP DUES

THE AVERAGE REBATE PER BUILDER  
AND REMODELER COMPANY WHO  
PARTICIPATED IN 2022:

**\$1,526.65**

# RETAIL DISCOUNTS

Register with NPP at [mynpp.com/association/hba-greater-grand-rapids](http://mynpp.com/association/hba-greater-grand-rapids)



## 1-800-FLOWERS

NPP members save 20% OFF flowers, gift baskets and more through 1800flowers.com. Deliver smiles to friends, family, employees, clients and customers. For more information register with NPP.



an Air Liquide company

## AIRGAS

NPP members enjoy top-tier pricing from Airgas, a leading single-source supplier of industrial gases, safety equipment, welding supplies, refrigerants and dry ice. See full details on the HBAGGR National Purchasing Partners website.



*Solutions for outfitting your team*

## ARIAT CREW

Ariat Crew provides a simplified way to buy head-to-toe work apparel and footwear for your entire crew at special NPP program pricing. Start saving today by registering with National Purchasing Partners.



## BATTERIES PLUS BULBS

Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. Start saving today by registering with National Purchasing Partners.



## 7/11 COMMERCIAL FLEET MASTERCARD

The Commercial Fleet card is accepted at over 8,000 locations in Michigan and carries a 5-cents per gallon discount at all Speedway and 7/11 locations where Mastercard is accepted. Additional features include custom billing, weekly reporting, and online account management to control your fleet. The Universal card allows you to fuel at all gas and diesel stations. To register or get more information contact Holden Moll at [holden.moll@fleetcor.com](mailto:holden.moll@fleetcor.com) or 760.918.5933.



## CHERYL'S COOKIES

Register for 20% OFF Cheryl's Cookies fresh-baked gourmet cookies, brownies, cakes, and desserts. Check out their famous buttercream frosting and a wide array of gift options.



## DISCOUNTED LOGO GEAR

Discount program for online purchases of name brand logo gear including Carhartt, North Face, Columbia and more. Visit [getzs.com/hbam](http://getzs.com/hbam) and contact Diana Dixon at HBAM to obtain your corporate code.



## HARRY & DAVID

Register with NPP to save 20% delivered gifts for any occasion on famous Harry & David gift baskets, fruit and gourmet food delivery for holidays, anniversaries, work events and more.

# RETAIL DISCOUNTS

Register with NPP at [mynpp.com/association/hba-greater-grand-rapids](http://mynpp.com/association/hba-greater-grand-rapids)



## HP

Everyday savings on the hottest PC's, Printers and more. Enroll with NPP for up to 35% OFF with FREE shipping. Perfect for home or small office needs.



## IMPAC

Impac Fleet Universal Fuel Services program is the largest fueling network in the country. Accepted at 240,000+ stations in all 50 states. Fees are waived for NPP members who purchase a minimum of \$5,000 in fuel per month.



## LAKESHORE LEARNING MATERIALS

Lakeshore Learning Materials offer innovative products, training and customized materials that span the curriculum.



## MEIJER DISCOUNT PROGRAM

Sign up to receive special offers and a 10% discount on general merchandise through MPERKS. To register visit [hbaofmichigan.com](http://hbaofmichigan.com)



## OFFICE DEPOT

With more than 16,000 in-stock office supply products, Office Depot products and services meet the needs of NPP members nationwide. Receive premiere Office Depot pricing through NPP.



## OPTCONNECT

Fully managed, reliable wireless connection for business devices: Kiosks, ATMs, Retail/POS and other M2M needs. Monthly subscriptions as low as \$20. Enroll with NPP and start saving today.



## OMAHA STEAKS

Whether you want to feed your family or brighten a friend's day, NPP members save 10% off the entire Omaha Steaks online catalog and receive free shipping on select offers.



## PRICELINE

NPP members save up to 25% on select hotels when packaged with a rental car, flight or additional hotel booking. Enroll with NPP to access deeply discounted hotel deals worldwide.



## PROJUL

Everything you need in a construction management tool. Create and send estimates and invoices easily. Protect your profit margins with easy-to-use change orders. Get all your project information in one place. 25% discount off the first year of annual plans.



## SHERWIN WILLIAMS

NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations.

# RETAIL DISCOUNTS

Register with NPP at [mynpp.com/association/hba-greater-grand-rapids](http://mynpp.com/association/hba-greater-grand-rapids)



## **SIMPLY CHOCOLATE**

Enroll with NPP today and register for 20% OFF Simply Chocolate. Chocolate bars, truffles, deluxe baskets and more from chocolate makers like Ghirardelli, Godiva, Fannie May, Harry & David and Neuhaus.



## **RX OPTICAL VISION ADVANTAGE PROGRAM**

Rx Optical offers members a free Vision Advantage Program that provides substantial discounts on eye exams, eyeglasses, contact lenses, prescription safety glasses and laser vision correction. The program can save members up to \$100 or more on products and services. Simply present the membership card for savings at all Rx Optical locations. For more information contact Casey Beard at (800) 792-2737.



## **STAPLES**

NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30.



## **TECH21**

NPP members save 25% OFF smartphone, tablet and laptop cases. Stylish, advanced protection for your device. Enroll with NPP to access your discount code and start saving today.



## **TIREBUYER**

TireBuyer is the most convenient way to buy tires online. NPP members get instant savings on brands such as Goodyear, Michelin and Bridgestone with FREE delivery to a local installer.



## **TRIDIM**

Tri-Dim offers NPP members up to 50% off on a full line of HVAC air filter products and services.



## **TRUECAR**

NPP Member Auto Buying – powered by TrueCar. You could save thousands off MSRP\* on a new car or find great local deals on used cars. Enroll with NPP for FREE to get real pricing on local inventory before visiting a dealer. \*See site for details.



## **VERIZON 5G BUSINESS INTERNET**

For a limited time, you can upgrade to Verizon 5G Business Internet services for as low as \$69/month, with a 10-year price guarantee! Plus, get one month on Verizon!



## **VERIZON WIRELESS**

Eligible businesses can receive 22% OFF monthly access fees\* and up to 35% OFF select smartphones, tablets and accessories. Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.



## **WINC - ONLINE WINE CLUB MEMBERSHIP**

Register with NPP to receive \$20 OFF your first month subscription to receive Winc, superbly crafted wines delivered to your door.



# SERVICE DISCOUNTS

Register with NPP at [mynpp.com/association/hba-greater-grand-rapids](http://mynpp.com/association/hba-greater-grand-rapids)



## ADP

To save on payroll, tax & HR solutions for small to mid-sized businesses from ADP. Enroll with NPP.

## AMERICAN EXPRESS

### AMERICAN EXPRESS

Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Choose the right solutions for your business.



## BRICK CONTROL

BrickControl is an innovative software for construction project management that uses cloud-based technology for real-time collaboration between teams. NPP members receive 20% off annual subscriptions.



READY FOR THE WORKDAY®

## CINTAS

New Cintas contracts can save up to 65% off uniforms, safety and facility services. Plus, get a free one-time UltraClean service and free installation of hygiene dispensers. Enroll with NPP today and save on Cintas!



## ELAVON

Elavon/U.S. Bank provides full authorization, processing, settlement and support for your Visa®, MasterCard®, American Express®, Discover® Network, JCB, China UnionPay and Diner's Club International® credit and debit card transactions. For more information register with NPP.



## MCAG

MCAG identifies class action settlement opportunities for businesses. They negotiate with claims admins, prepare and submit paperwork, and there are no fees unless you receive a recovery. Enroll with NPP to sign up for MCAG.



## MICROSOFT

NPP Business Members can now shop the Microsoft online store for deals on computers, software and accessories. Save hundreds on Surface Pro 7, Surface Book 3 and select PCs.

Reimagine the way you work with Microsoft 365 and Microsoft Teams for your business. NPP Business Members can purchase Microsoft 365 Business subscriptions for as low as \$6/month!



## MY AUTOLOAN

Getting approved saves you time and money. There are no fees. It's free, fast and easy. NPP members get up to four offers in minutes with one application. Enroll with NPP and start saving today.



## PITNEY BOWES

Pitney Bowes innovative solutions help simplify shipping and mailing by empowering businesses of all sizes with technology that delivers convenience, productivity and control every time they send or receive.

# SERVICE DISCOUNTS

Register with NPP at [mynpp.com/association/hba-greater-grand-rapids](http://mynpp.com/association/hba-greater-grand-rapids)



## PODIUM

Podium was founded in 2014 as a way for local businesses to more easily gather Google reviews from their customers just by sending a simple text. NPP members save 10% on all Podium products.



Moving & Storage, Solved.

## PODS® MOVING & STORAGE, SOLVED.

PODS combines moving and storage into one easy solution. Enjoy the convenience of portable storage containers delivered to your door. Save on delivery, rental and long-distance transportation when you enroll with NPP at no cost.



## SMALL BUSINESS GROWTH PARTNERS

Small Business Growth Partners (SBGP) helps members reach maximum growth and potential through their one of a kind BPA Process. As an exclusive HBAM member benefit, an annual BPA is included 100% with your HBAM Member Benefits (A \$2,200 value). Claim your free BPA at [hbaofmichigan.com](http://hbaofmichigan.com)



## UNIFIRST

Receive up to 60% OFF uniform rental and lease rates with specially negotiated rates from Unifirst. Enroll with NPP and start saving today.



## ULTIMATE BUILDER

HBA members receive a 20% discount on a website with hosting. Ultimate Builder offers free set up of your website or they will help you set up your own. Register at [hbaofmichigan.com](http://hbaofmichigan.com).



## USPAY GATEWAY

USPAY Gateway provides payment processing for virtually all payment types, 100% PCI compliance and other user friendly options. Members can receive retail qualified rate of less than 1%.



## VENSURE HR

Let VensureHR manage your core human resource functions to enhance your business performance and gain cost efficiencies. NPP members receive preferred pricing on customized solutions that support payroll, benefits, risk management and other HR functions.



## WORLDPAY

Securely accept popular payment types and cards with a real-time transaction view. Enroll with NPP for a free statement analysis, no application fee and a \$400 statement credit on qualifying accounts.



## YELLOW

NPP members get big discounts from the original LTL carrier. Since 1924, Yellow has been a leading transporter of industrial, commercial and retail goods for businesses across North America.



# NATIONAL HBA DISCOUNTS

Visit [nahb.org/savings](http://nahb.org/savings) to take advantage of the following benefits.

## AUTO



**AVIS**

Save up to 35% on your next car rental.



**BUDGET**

Save Up to 30% on your next car rental.



**GOODYEAR**

Save 15% on all Goodyear tires and services.



**NISSAN**

Save \$600 to \$5,400 on sedans, crossovers, SUVs and trucks.

## BUILDING PRODUCTS



**LOWE'S**

Visit [LoweForPros.com/NAHB](http://LoweForPros.com/NAHB) or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

## BUSINESS SERVICES



**CONSTRUCTIONJOBS.COM**

NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Connect with top talent and top employers in the construction industry today.



**DELL**

Up to 40% off Dell computers, servers, electronics, and accessories. Visit [dell.com/nahb](http://dell.com/nahb).



A Global Payments Company

**HEARTLAND**

Save on payment-processing solutions that are secure and easy to use.



**HOZZ PRO**

Houzz and the NAHB have formed a strategic alliance to provide benefits for NAHB members including personalized support and special discounts on local advertising and Houzz shop. Visit [houzz.com/NAHBmembers](http://houzz.com/NAHBmembers)



**ODP BUSINESS SOLUTIONS**

Earn up to 75% off in-store or online, plus free shipping on orders over \$50.



# NATIONAL HBA DISCOUNTS

Visit [nabh.org/savings](http://nabh.org/savings) to take advantage of the following benefits.

## RingCentral

### RING CENTRAL

Save 15% off RingCentral MVP and keep your business connected.



### T-MOBILE

Members can save on business and personal lines.



### VOYAGER

Save on card set-up fees and get exclusive fuel discounts.



### UPS

Receive flat-rate pricing, 45% discount for next day shipping and a 25% discount for ground commercial / residential. Visit [1800member.com/nabh](http://1800member.com/nabh) to save.



### UPS SAVINGS PROGRAM & YRC FREIGHT

Savings of at least 75% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit [1800members.com/NAHB](http://1800members.com/NAHB) or call 1-800-MEMBERS (800-636-2377) for more information.

## NAHB EXCLUSIVE

### HOUSING ECONOMIC PLUS

Housing Economics PLUS empowers industry suppliers and associates with the latest market data and economic analysis. Subscribers get access to exclusive housing forecasts, as well as current and historical industry statistics.

### INTERNATIONAL BUILDERS SHOW

NAHB members are eligible for discounted registration fees.

### NAHB BUILDER BOOKS

Enjoy 10% off all print and digital items at the NAHB bookstore.

### NAHB EDUCATION

Get discounts on NAHB webinars, courses and designations.

### NAHB CONTRACTS

NAHB contracts offer various residential construction contracts, exclusively for home builders and remodelers.

### STRUCTURE PRODUCTIONS

Special discounts on professional video and television production services.



# NATIONAL HBA DISCOUNTS

Visit [nahb.org/savings](http://nahb.org/savings) to take advantage of the following benefits.

## *SHOPPING + ENTERTAINMENT*

### **HotelPlanner**

#### **HOTEL PLANNER**

Members can save up to 65% on hotel bookings.

### **MemberDeals**

EXCLUSIVE MEMBER ONLY OFFERS

#### **MEMBER DEALS**

Explore the possibilities and save! Special NAHB member discounts and exclusive entertainment and travel offers. Theme parks, movie tickets, concerts and shows, water parks, rental cars, and much more.

# HBA OF GREATER GRAND RAPIDS

## EXCLUSIVE MEMBER BENEFITS

### **HOTLINES**

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge.

### **PROFESSIONAL RESOURCES**

We have contracts, code books and a wide variety of resources available for your use. Our attorneys have created a wide variety of contracts ready for you to tailor to your needs.

### **INFO PLUS ACCOUNTING**

Members receive a 10 percent discount on all webinar classes purchased through InfoPlus Accounting at [www.infoplusacct.com](http://www.infoplusacct.com) or call 734-544-7620.

### **GUEST WEBSITE BLOGGER**

We are looking for our members to share interesting information with our consumers by becoming a guest blogger on [mygrhome.com](http://mygrhome.com).

# HBA INDUSTRY HOTLINES

## **HOTLINES**

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines you may use. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge Consultation is limited to 30 minutes through the primary member. One referral per area is available to each HBAGGR member company per calendar year, per hotline.

### ***ACCOUNTING HOTLINE***

Whether you have question on which inventory method is best or how to minimize your taxes, these experts are here to help. Receive a one-on-one consultation with one of these accountants and get personalized answers to all your questions.

#### **PARTICIPATING FIRMS:**

Helmholdt & Company LLP

Kaptein, Dykstra & Company PC

### ***INSURANCE HOTLINE***

Do you have questions about insurance in general or about your specific policy as it relates to your business? Talk to an insurance specialist to find the answers you need.

#### **PARTICIPATING FIRMS:**

Lake Michigan Insurance Agency

Ottawa-Kent Insurance Agency

Ada Insurance Company

### ***LEGAL AID HOTLINE***

You can spend a little time and effort now, or you could spend a lot of time, effort and money later to correct a problem that could have been avoided.

#### **PARTICIPATING FIRMS:**

Hilger Hammond PC

Miller Johnson Attorneys and Counselors

Warner Norcross & Judd LLP

Wrigley, Hoffman & Hendricks PC

**HOME BUILDERS OF GREATER GRAND RAPIDS**

3959 CLAY AVE. SW WYOMING, MI 49548 | [WWW.MYGRHOME.COM](http://WWW.MYGRHOME.COM)

(616) 281-2021 | [MEMBERSHIP@HBAGGR.COM](mailto:MEMBERSHIP@HBAGGR.COM)